



THE EVERGREEN SOLUTION

Upcoming Industry Meetings

May 19 - 21, 2009: Spring YASC (Yardi Advanced Solutions Conference), Washington, DC

(<http://support.yardi.com/yasc.asp>)

May 21 - 22, 2009: NYAUG Conference (National Yardi Affordable User's Group), Washington, DC

June 15 - 16, 2009: TRACS Industry Meeting, Washington,

DC (<http://www.hud.gov/offices/hsg/mfh/trx/announcements.pdf>)

June 17 - 19, 2009: NLHA Annual Meeting, Washington,

DC (<http://www.hudnlha.com/seminars/seminars.asp>)

June 25 - 27, 2009: NAA 2009, Las Vegas,

NV (<http://www.naahq.org/educonf/Pages/default.aspx>)

June 28 - 30, 2009: NAHMA Summer Tax Credit Meeting, Philadelphia,

PA (<http://www.nahma.org/meetings/MeetingInfo.html>)

July 12 - 14, 2009: 2009 Real Page User Conference, Dallas,

TX (<http://www.realpage.com/conference/info.asp>)

September 29 - October 1, 2009: Multi-Housing World Leadership Summit, San Diego, CA

(<http://www.mhw.com/mhw/1312/index.jsp>)

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Congratulations to WinnResidential on Being Named Winner of NAHMA's 2008 Communities of Quality® Award

To read about WinnResidential's win as one of the National Affordable Housing Management Association's 2008 Communities of Quality® award winners, click this link: http://www.nahma.org/content/coq_awards.html.

Promotions & New Hires

We would like to congratulate to our industry partner, Mark Livanec of Yardi Systems on his promotion to Vice President, Affordable and Public Housing Sales. Mark has been with Yardi for eleven years and has been instrumental in the success of Yardi's Affordable products.

EverGreen Solutions is pleased to announce Scott Holcomb as the most recent addition to the team as the company's Director of New Business Development. Scott will be based out of the Technical Division in Tulsa, Oklahoma and has a background in Information Technology recruiting as well as programming. He graduated with his Bachelor's Degree in Management Information Systems from the University of Arkansas.

New Executive Reports for Greystar

EverGreen Solutions recently completed three executive level reports for Greystar, which is headquartered in Austin, Texas. Each of the reports was customized to meet Greystar's specific needs.

The Effective Rent Report is a Crystal report that Greystar will use to give executives a picture of each property's effective rent (rent less concessions) for renewals and new rentals for any particular month. The Performance Tracking Report is a Crystal report that gives executives a

13-month snapshot view of any property's key performance indicators such as Occupancy Statistics, L & TV Statistics, Leasing Pricing Statistics, property level KPI, Financial Summary, and Future data. The Weekly Status Report created for Greystar is a five page Crystal report with a weekly snapshot and 13 graphs displaying key indicators for a 12 month period that will be used by executives to review the weekly occupancy and financial activity for any property in their portfolio.

Todd Swedeen, EverGreen Solutions' Chief Technology Officer, said of the reports, "Each of these reports had its own unique requirements and challenges and we enjoyed working with Greystar, an innovative and progressive company. These reports will allow Greystar to provide information in a way that will allow executives to quickly assess property operational performance, which is important in today's economic environment."

For more information on Greystar, visit their website at <http://www.greystar.com>.

Yardi Promotes Portal™ Tool

During 2009, Yardi is focusing on its Yardi Portal™ product which integrates seamlessly with Yardi Voyager. EverGreen Solutions recently attended a special training session for this product. Portal will allow prospects to find the community that fits their needs, fill out an online application, view floor plans, see virtual tours of units and the property, view an interactive map pointing out local areas of interest (hospitals, schools, restaurants, etc.), and even schedule a site visit from anywhere in the world at any time of day. Yardi Portal™ can also be used by current residents as it allows them to set up online payments via credit card or ACH, submit service requests, and check their account balances.

For more information or assistance with this product, contact us via email at info@evergreen-solutions.net or call 202.333.8710.

Milestone Management Kicks Off Training

This month, EverGreen Solutions will begin training for Milestone Management's software conversion to Yardi Voyager 6.08.22. EverGreen

Solutions will provide 96 days of training for nearly 300 end-users, and will also provide customized procedures manuals incorporating Milestone's unique operating procedures. EverGreen Solutions has partnered with Yardi Systems in the implementation for Milestone Management.

Milestone provides management services to approximately 100 multifamily communities consisting of more than 30,000 apartment homes throughout the United States. Visit Milestone's website by clicking this link: <http://www.milestone-mgt.com>.

EverGreen Solutions Sponsors Playground Event for Progressive Redevelopment, Inc.

On April 2, 2009, about 200 volunteers gathered to build a brand new, state of the art playground for the children and families living at Progressive Redevelopment, Inc.'s (PRI) Seven Courts Apartments in Atlanta, Georgia. The new playground was constructed in a single day. EverGreen Solutions was proud to be a sponsor of the playground building event.

"From our accounting software conversion to sponsoring an exciting event for one of our properties, we are happy EverGreen is a partner in the work we are doing to promote self sufficiency to the low income families and individuals we serve," said Jackie Guillory, Controller at PRI.

PRI's Seven Courts property is a 171 unit, affordable housing complex with 30 of those units set aside for women and families who were previously homeless. To find out more about PRI, visit their website by clicking this link: <http://www.prihousing.org>.

Pictures of the playground below are courtesy of Progressive Redevelopment, Inc.



Please be sure to check out the EverGreen Solutions website at <http://www.evergreen-solutions.net> for more information about our firm and what's going on in the industry!